



UNIÓN EUROPEA
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Una manera de hacer Europa



CDTI Centro para el
Desarrollo
Tecnológico
Industrial

FUNDING OPPORTUNITIES FOR INNOVATION PROCUREMENT

INSPIRE
Barcelona


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March 26, 2015

Funding opportunities in Spain & Europe




ESIF: *European Structural and Innovation Funds*

INNODEMANDA

What?  CDTI funds the supplier the R&D that is required at the procurement...


... in a way that such funding could be beneficial for procurer.

How?  Sinchronizing times: call for tenders vs. CDTI's R&D project evaluation

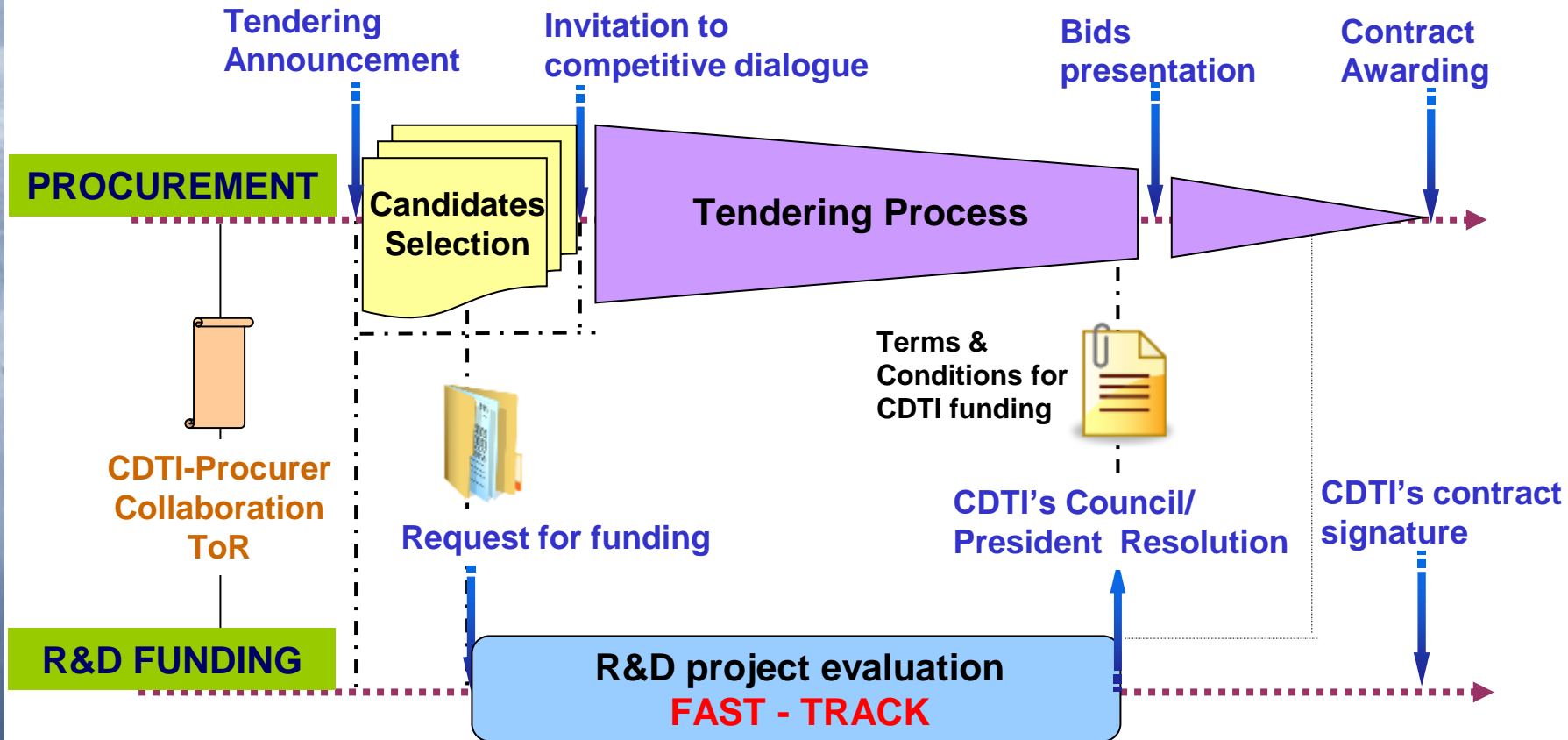


Some key facts....

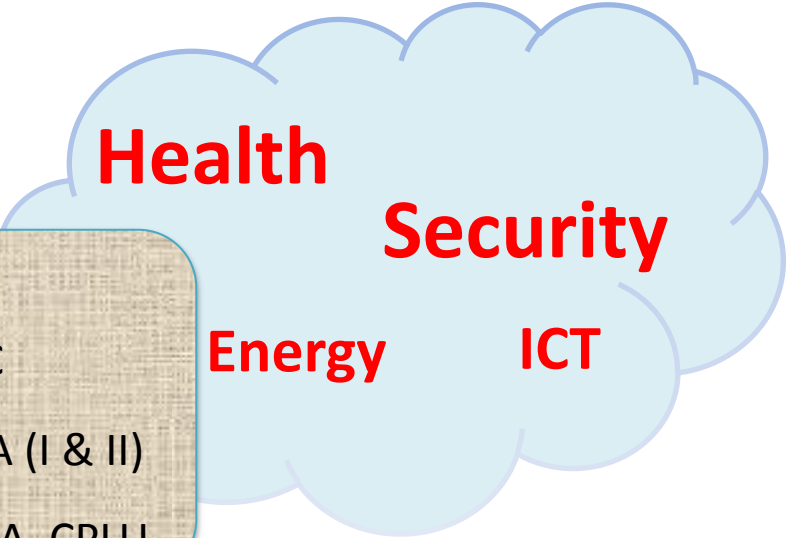


- Managed by CDTI through Fast-Track evaluation process (6 weeks)
- Uses available CDTI's funding instruments
- Funding to suppliers vs. Funding to Procurers (Innocompra or EC)
- Supporting R&D project  IP Contract Awarding

INNODEMANDA



INNODEMANDA Cases



AWARDING PROCEDURE:

OPEN: ENUSA, RED.ES, CATSALUT, USC

COMPETITIVE DIALOGUE: OSAKIDETZA (I & II)

NEGOCIATED: DGAM (I & II), NAVANTIA, CPLU

CDTI's SUPPORT > 14,6 M€

Some of the benefits for:

PROCURER

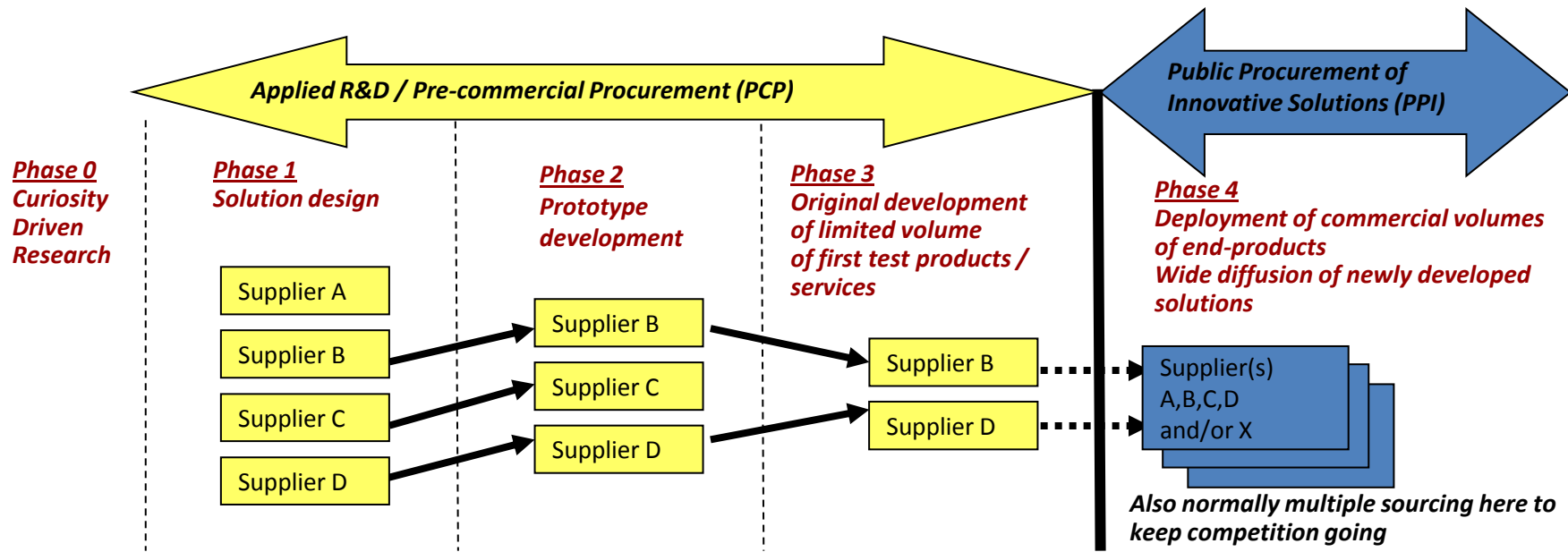
- Open call for tenders and increase competitiveness
- Increased capacities of supply chain
- 'I am a public procurer of innovation' ('CDTI's says')

SUPPLIER

- Tangible market for its R&D
- First client – Launching costumer
- Prior evaluation of R&D project

Innovation Procurement (IP) = PCP + PPI

- **PCP** to steer the development of solutions towards concrete public sector needs, whilst comparing/validating alternative solution approaches from various vendors
- **PPI** to act as launching customer / early adopter / first buyer of innovative commercial end-solutions newly arriving on the market



IP in Horizon 2020. Instruments

CSA

- 100 % funding rate
- Eligible costs: coordination activities e.g. for preparation of a PCP or PPI by a group of procurers (identifying common challenges among procurers, conducting open market consultations before starting a PCP or PPI etc)

PCP

- 70 % funding rate
- Eligible costs: an actual PCP procurement (one joint PCP procurement per action) + for related coordination and networking activities (e.g. to prepare, manage and follow-up the PCP call for tender)

PPI

- 20 % funding rate
- Eligible costs: an actual PPI procurement (one joint PPI procurement per action) + for related coordination and networking activities (e.g. to prepare, manage and follow-up the PPI call for tender)

Possible synergies

CATEGORIES OF POSSIBLE SYNERGIES BETWEEN H2020 AND ESIF ON PCP/PPI

Joint or simultaneous use of funds

(H2020 and ESIF funding used in same project to co-finance different cost items)

Sequential funding

(ESIF funding the preparation and H2020 the execution of a PCP or PPI, or other way around)

Additional funding

(ESIF funding complementary activities such as skills enhancement to use solutions purchased by a PPI funded by H2020)

Alternative funding

(ESIF funding good quality projects that could not be funded through due to lack of H2020 call budget)



- Funding of same concepts/ items with ESIF, H2020 or CDTI
- Funding own contribution with H2020 o ESIF

Thank you for your attention

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